

animal humanization



## SYNTHESIS

Nowadays people has taken the fact that pets are "part of the family" so seriously that they actually started to change the way they treat them.

These activities range from watching TV with them to taking them to hotels and spas so they can "relax from their hard life".

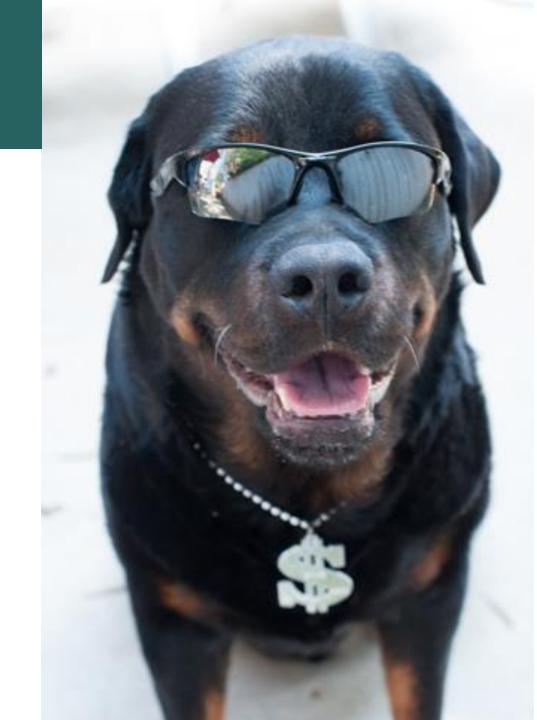
We call this trend...

ANIMAL HUMANIZATION



## SITUATION

People dedicate a great part of their lives and money to take care of their pets.



## Canvas

#### 1. ANALYZE

### Basic Needs

Which deep consumer needs & desires does this trend address?

Need for company

Someone to depend on you

Unconditional friendship

### Drivers of Change

Why is this trend emerging now? What's changing?

Shifts: Long-term, widespread macro changes

. 1

Wolves were domesticated and dogs have helped humans for thousands of years Triggers: Recent, short-term changes or technologies

Many people aren't having children or are postponing it, so they replace them with animals

People consider animals as part of their family

## Emerging Consumer Expectations

What new consumer needs, wants and expectations are created by the changes identified above? Where and how does this trend satisfy them?

Consumers expect more pet-friendly places and better ways to take care of their animals.

### \*\*

#### Inspiration

How are other businesses applying this trend?

Other businesses are applying this trend by creating more pet-friendly spaces and more products and services to improve animal care.

Examples: pet hotels, pet day care, Pet-friendly restaurants, fund-raising events to help animals.

#### 2. APPLY

### Market Innovation Potential

How and where could you apply this trend to your business? Options:

- -An app to watch your pet while you aren't home.
- -An app to meet people with pets like yours, and socialize with them.
- -A park just for dogs, where your dog can socialize.

Selected: -An app to remind you of vaccinations, vet visits, etc.

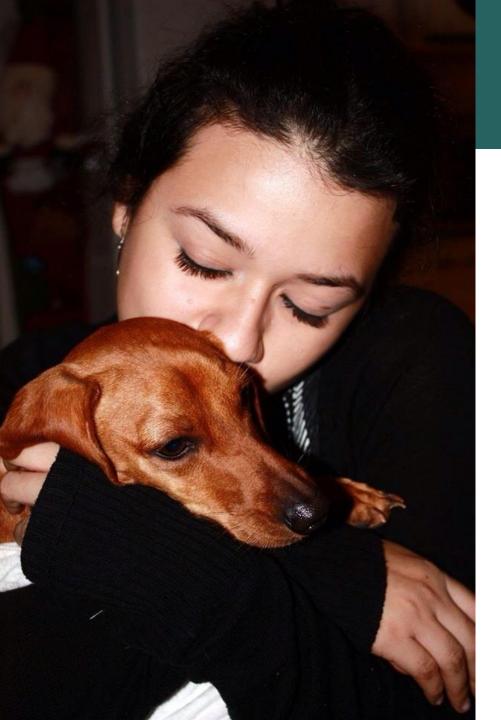
### ₩ Who

Which (new) customer groups could you apply this trend to? What would you have to change?

### YOUR (S!)

It's an easy way to take better care of the needs of your pet.

Families who have pets and have busy lives. We could help them by reminding them of their pet's needs and by making it easier for them to take care of their pets.



## Target

### Mostly: DINKYs

Childless couples who decide to postpone parenthood indefinitely

Single people: mostly young people

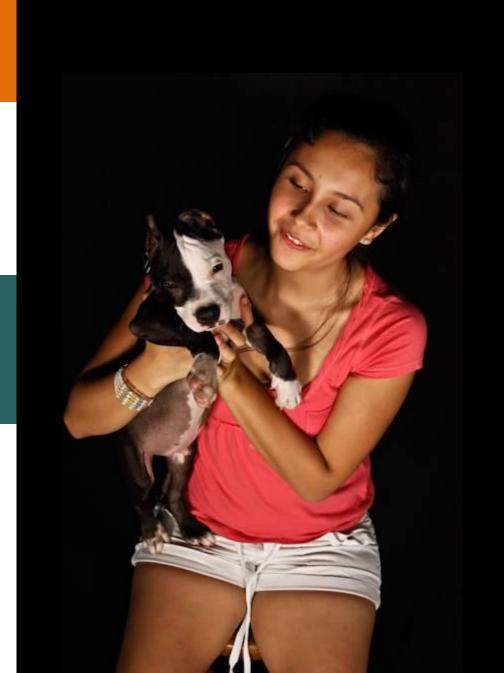
**Families**: consider their pet as another child

## OPPORTUNITY

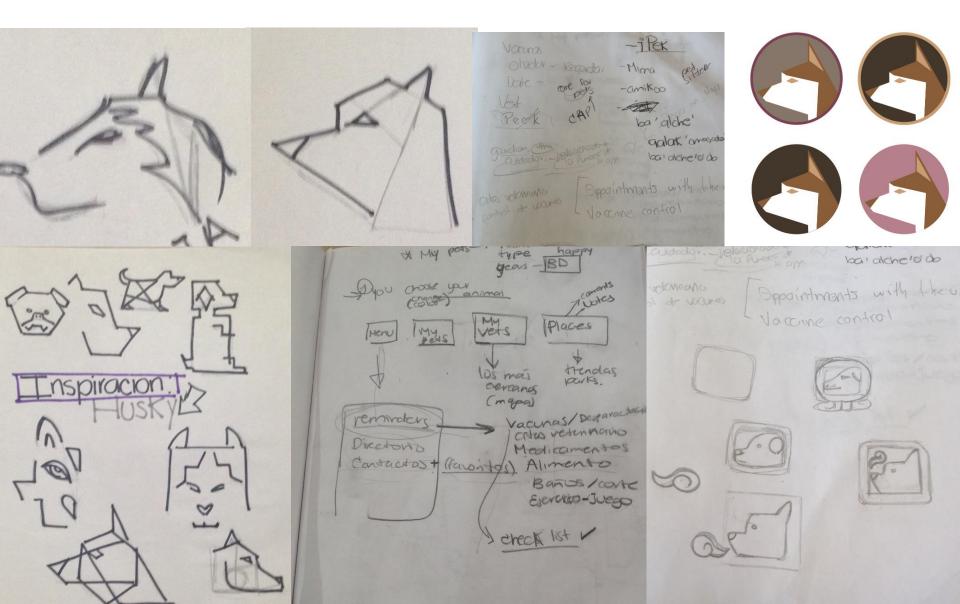
How can we improve animal care?

## answer

Bring them something useful and easy to use for them to take care of their animals



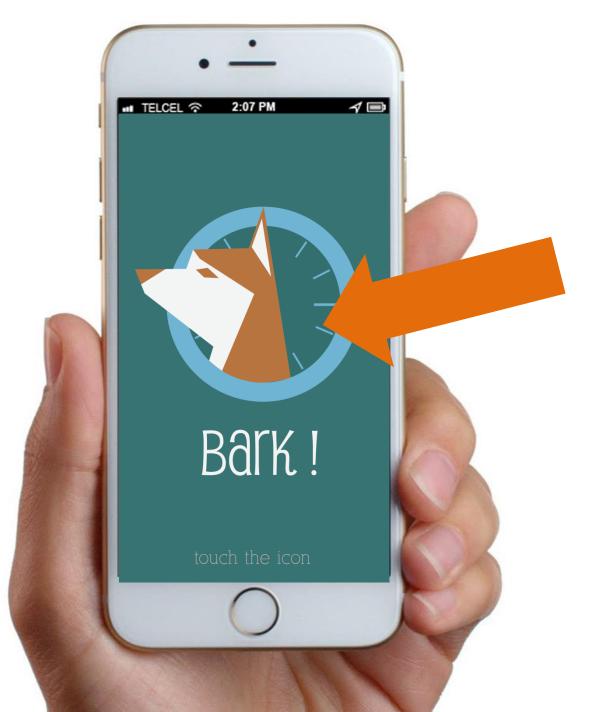
## SKETCHES



Bark!

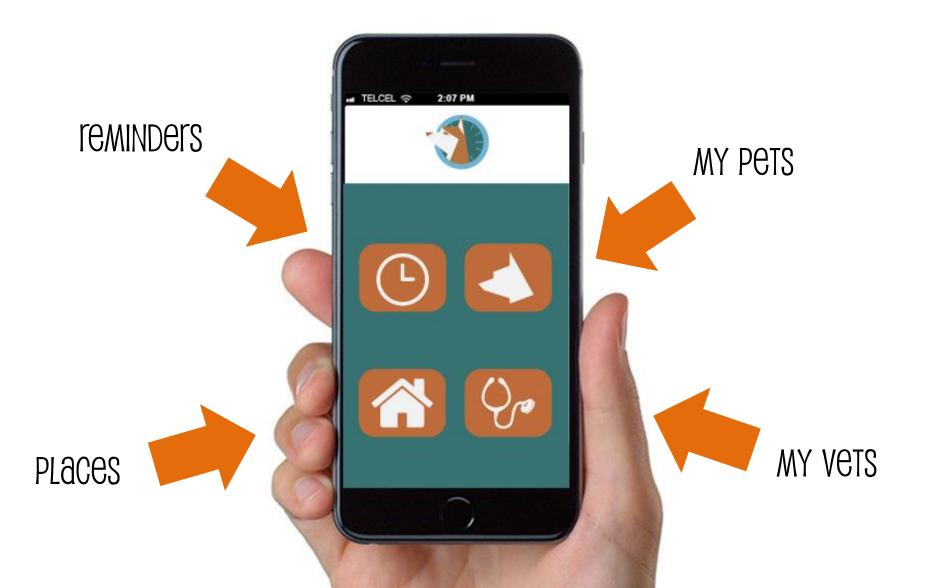


## Design Details...



with just a touch, you are allowed to enter

## Menu











## MY reminders

+ add reminder

**VIEW LIST** 

### MAR

D	1	m	m	j	V	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
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29	30	31				











## MY reminders

+ add reminder

for whom?





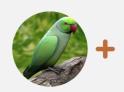






## MY PETS

+ add pet



[edit]

NOMBre: SPIKE

edad: 4 años raza: agapornis

vacunas : Polioma

VIrus occidental

Parasitos



NOMBre: Boris edad: 5 años



NOMBre: JUNIOR edad: 10 años



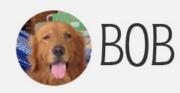






## MY reminders

+ add reminder



### **Vaccines**

Deworm

Vet Appointments

Medicines

Meals

Styling

Training and games

More

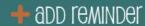








## MY reminders





### Vaccines

### Rabies





DA22P (distemper)





Bordatella (kennel cough)



Canine influenza



Leptospirosis

Lyme vaccine













## MY VETS

+add vet

**VIEW LIST** 



NOMBre: Dra. abril Jimènez sastre 99 93 56 62 38



NOMBRE: Dra. Paulina alamilla graniel 99 92 85 23 82 DIRECCIÓN: Calle 49 N.261 X32 Y 34 SAN RAMON NORTE MÈRIDA, YUCATÀN.



NOMBre: Dra. abril Jimènez sastre 99 93 56 62 38







### MY VETS







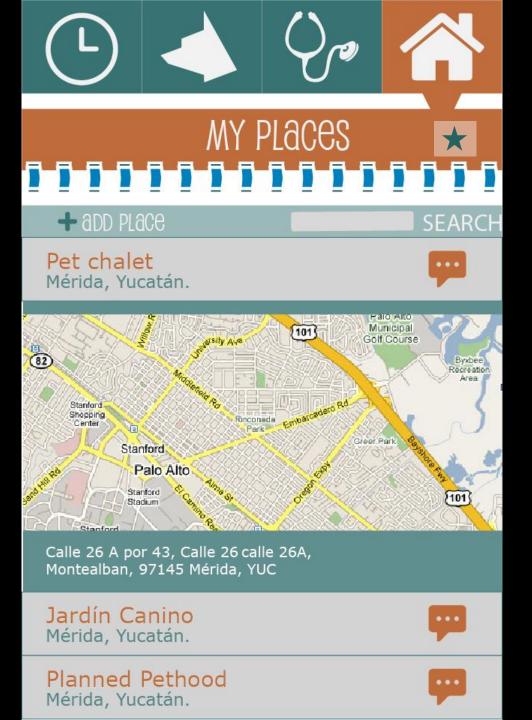
### QUalification



### comments

### DIANA PETEZ UTIBE said:

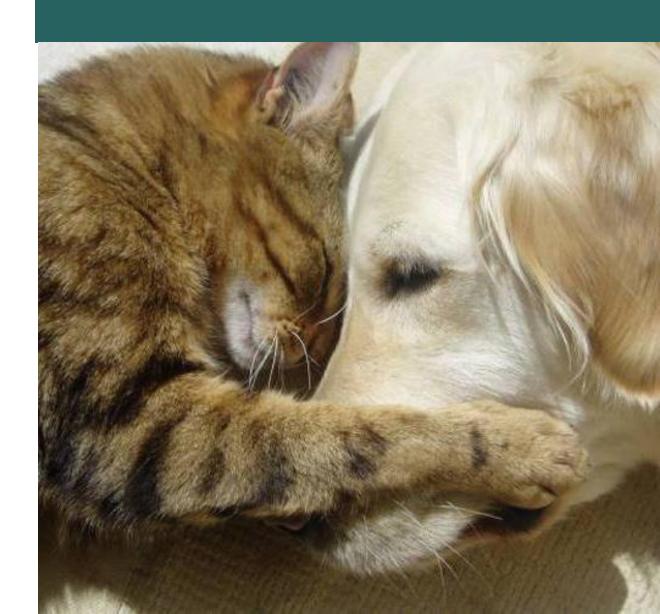
SHE'S A GREAT VET, SHE IS SO LOVELY WITH ALL KIND OF ANIMALS FEALLY, I FECOMMEND YOU



## added value

It helps people with busy lives to organize their time they dedicate to their pet's needs.

It can help people improve the quality of life of their pets.



# JUSTIFY according to the trend



Our product satisfies the needs of both the pets and the owners



Try our new app Bark!

## BY:

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